Cannabis Compliance Services

HdL Cannabis

600+ Local Government Clients

>99% Client Retention

Experienced Municipal Professionals

Comprehensive Cannabis Consulting Services

About Us

Founded in 1983, the HdL Companies are dedicated to helping cities, counties, and special districts achieve their financial goals. We provide solutions to help you increase efficiency, enhance revenue streams, and plan effective economic strategies.

Cannabis Consulting

Our cannabis services team has experience implementing cannabis regulatory programs including land-use regulations and permit processes, regulatory ordinances, staffing plans, cost recovery fees, business tax fees, background checks, fiscal analysis reports and audit programs to ensure businesses are maintaining regulatory and tax compliance. Our team has unparalleled experience, having conducted over 18,000 cannabis compliance inspections and financial reviews in California, Colorado and Nevada.

Management Support Services

HdL offers subject matter expertise and technical support to assist with implementation and administration of your Cannabis Management Program. Services include assisting agency staff on all issues related to cannabis tax policies, fiscal analysis, legislation, regulatory ordinances, and providing best practices for compliance with state and local laws.

Application Process Implementation

Implementing a successful application process for retail, cultivation, manufacturing, micro-business, testing labs and distribution facilities can be overwhelming. HdL collaborates with your staff to facilitate a smooth application process, and assists with application reviews and final recommendations. Our proven and transparent processes meet all legal standards set forth by the Medicinal and Adult-Use Cannabis Regulation and Safety Act (MAUCRSA) and all applicable state and local laws.

Cost Recovery and Fiscal Analysis

HdL will help you establish programs to recover costs associated with the development and implementation of your cannabis management program. Our fiscal reports analyze industry trends to provide options for generating revenue from the various types of cannabis businesses and develop strategies that maximize the economic benefits to your agency by ensuring business success.

Audits and Compliance Inspections

HdL has a team of experienced auditors that specialize in examining business records to ensure that each licensee is accurately reporting and remitting the proper amount of taxes and fees owed to your jurisdiction. Additionally, our compliance team offers on-site inspections of cannabis facilities to verify ongoing compliance with state and local laws and regulations. Inspections focus on key areas of importance to your community.

Tax Administration

HdL is the most widely selected local tax solution provider. Rest easy and allow our team to manage all aspects of your cannabis tax administration, or utilize our market-leading local tax software to empower your team for successful program implementation.

Powerful Solutions. Proven Results.

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