

MAJOR RETAILERS WITH CALIFORNIA EXPANSION PLANS

The following retailers are looking for sites in California

GLA=Gross Leasable Area / VPD=Vehicles Per Day

Apparel and Shoes	Space in Sq. Ft. (000s)	Preferred Sites	Other Preferences	Real Estate Contact Information
Abercrombie & Fitch	8-10	8, 6, 7, 4, 11	Target: adult, child, teen	Paul Parky, 614-283-6500
Aeropostale	3.5	6, 7	30' minimum frontage	Barbara Pindar, 646-485-5398
A J Wright	25-30	1	100,000 w/in 3 mi; \$35,000 avg/hshld	N. CA: Eric J. Corpuz, 650-577-2316 S. CA: Christopher Kiehlen, 714-508-0303
American Eagle Outfitters	5.5-8.5	8, 6, 7, 9	45' minimum frontage; 10-yr lease w/ kickouts	Dennis Parodi, 724-776-4857
Ann Taylor	5.6	1, 8, 6, 7, 9, 4	Upscale co-tenants	giovanni_scotti@anntaylor.com
Ashley Stewart	3.5-4.5	1, 2, 6, 7, 8, 9	Min. frontage: 35'; 5-10 yr lease w/ 5-yr options	bbuchanan@urbanbrands.com
Avenue	5	4, 1, 8	Minimum population: 150,000	Jerry Soucy, jsoucy@unitedretail.com
Bebe	3-5	8, 6, 2, 11	Target: hip, body-conscious 18-35 year olds	lreynolds@bebe.com
Chicos FAS	2.5-4	8, 6, 7, 4, 9, 2, 5	30' minimum frontage	Michael Elleman, 239-277-6200
Christopher & Banks	3.2-3.6	6, 3, 9	Pop: 100,000 @ \$50,000 avg hshld income	nscott@christopher&banks.com
Dress Barn	7-8	8, 11, 3, 9	Pop: 100,000 @ \$45,000 avg hshld income	elise.jaffe@dressbarn.com
Eurostar	6-9	1, 8, 4, 2	Hispanic and urban areas	Ron Warren, rwarren@wssfootwear.com
Express	10-12	6, 7	High, mid-income adults, teens	Limited Real Estate at 614-415-7000
Famous Footwear	6-8	All but 10	100,000 pop. w/in 5 mi; 50' min. frontage	service@famousfootwear.com
Fashion Bug	6	1, 8, 6, 7, 4, 2, 5	Min. pop: 100,000, 40' min. frontage	jon.graub@charming.com
Foot Locker	2-3	8, 6, 3	150,000 pop. w/in 5 mi; vanilla shell	Les Sax, Agent, lsax@saxrealty.com
Forever 21	6-10	7, 11, 3	Minimum population: 350,000	Bill Fowler, 213-741-5100
G & G/Rave/Rave Girl	2-3	8, 7, 6, 11	25' minimum frontage	Melanie B. Cox, CEO, 765-288-7795
Hollister	6-6.5	8, 6, 7, 4, 11	Upscale co-tenants	see Abercrombie & Fitch
Hot Topic	1.5-1.8	6, 7, 9	10-year lease w/options	jnepl@hottopic.com
Lane Bryant	5-7	1, 6, 7, 3, 8	100,000 pop. w/in 5 mi; 40' min. frontage	real.estate@charming.com
Limited	1-5	1, 8, 6, 7, 4	10 year lease	Limited Real Estate at 614-415-7000
Loehmann's	25-60	1, 8, 4, 9, 10, 3	Co-tenants: discount, fashion-oriented	Katz & Associates, 845-735-6666
Lucky Brand Dungarees	2.5-3	8, 7, 4	500,000 pop. w/in 10 mi; 28' min. frontage	Brian Dwan, 322-3-282-4100
Lucy Activewear	2-2.5	4, 8	N. CA sites: 100,000 pop w/ \$80,000 avg/hshld	jbradley@metropolopisretail.com
Mens Wearhouse	6-7	1, 8, 7, 4, 2, 3	150,000 w/in 5 mi; \$50,000 avg/hshld	Bill Erikson, 713-592-7200
New Balance Athletic Shoe	3	1, 8, 6, 9, 2, 3	60,000 w/in 5 mi; \$80,000 avg. hshld income	tim.sweeney@newbalance.com
Pacific Sunwear	3.5-4	6, 7, 9, 11, 5	Youth oriented co-tenants	Shelley Smith, 714-414-4000
Patrick James	3-3.2	8, 5	Co-tenants: upscale, specialty	pjmonpere@patrickjames.com
Payless Shoes	3	8, 6, 7, 9, 11, 5	11' ceilings, .5 acre pad, 28' frontage	kelly.anderson@payless.com
Ron Jon Surf Shop	10-15	7, 9	100,000 pop. w/in 15 mi; \$70,000 avg/hshld	billb@rjss.com
Ross Stores	25-30	1, 8, 6, 7, 4, 9, 2	Min. frontage: 160'; min. pop: 100,000	real.estate@ros.com
Shiekh Shoes	3	7	Min. frontage: 25'; min. pop: 350,000	Shiekh@shiekhshoes.com
Shoe City	1.5-4	1, 6, 7, 2, 3	S. CA sites: 100,000 pop. w/ \$50,000 avg/hshld	cservice@shoecity.com
Skechers	3-4	8, 7, 4, 11	Fashion-oriented co-tenants	Gina M. Felix, 310-318-3100

Key to preferred sites:

1 Community strip	4 Freestanding	7 Enclosed super regional mall	10 Mixed use
2 Neighborhood strip	5 Pad/out parcel	8 Downtown/CBD	11 Outlet center
3 Power center	6 Enclosed regional mall	9 Lifestyle center	

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Styles for Less	2.5-4	1, 8, 6, 7, 9, 2, 3	Adults, teens, females; 25' min. frontage	jaymarshall@stylesforless.com
Susie's Deals	5-8	1, 2, 3	Pop: 80-100,000 w/in 3 mi.	gjeffery@susiesdeals.com
Tres Hermanos Clothing	6-10	1, 2, 6	None specified	treshercorp.com
Tillys	10	8, 6, 7, 9, 3, 5, 3	High, mid-income, teen; 60' min. frontage	contactus@tillys.com
Urban Outfitters	9-15	8, 7, 4, 9, 10, 5	Requires 45' frontage, high ceilings	Wade L. McDevitt, Agent, 215-665-0060
Victoria's Secret	3.9-4.5	1, 8, 6, 7, 4, 9	15-year lease; high, mid-income adult fem.	Limited Real Estate at 614-415-7000
Zumiez	2.5-4	6, 7, 9, 11	Co-tenants: fashion-oriented, restaurants	nancyjohnson@zumiez.com

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Department/Gen'l Merchandise	Space in Sq. Ft. (000s)	Preferred Sites	Other Preferences	Real Estate Contact Information
Big Lots	18-40	1, 4	70,000 w/in 3 mi; \$40,000 avg/hshld	Kevin Day, 614-278-6714
Burlington Coat Factory	80-100	4, 6, 3	300,000 w/in 10mi; \$55,000+ avg hshld income	bob.grapski@coat.com
Costco	70-160	1, 6, 4, 5, 3		North: Dave Kindell, dkindell@northwestatlantic.co
Deardens	25	1, 2, 4	10 year lease with 4 5-yr options	Angel Lopez, 213-362-9600
Dillards	100-210	6, 9	None specified	wes.cherry@dillards.com
Dollar Tree Stores	10-15	1, 2, 3	20,000 w/in 5 mi; \$30,000 avg/hshld	tlittler@dollartree.com
Factory 2 U/Fallas Paredes	20-35	1, 8, 6, 10, 2, 11, 3	35,000 min. pop. density, 100' min. frontage	ritchie@nationalstoresinc.com
Family Dollar Stores	7-10	1, 8, 4, 2		cteeter@familydollar.com
Famsa	18-30	1, 6, 7, 4, 2,	Adult, Hispanic clientele	Ignacio Ortiz, 213-748-9361
Gottschalks	80-100	6, 3	Mid-income adult, senior, female	ifamalette@gottschalks.com
J C Penney	115	1, 6, 7, 4	Mid-income clientele	mlowenkr@jcpenney.com
Loehmann's	25-62	8, 1		Brian Bootay, 718-409-2000
Mervyns	60-175	1, 6, 7, 4	Mid-income adult, female	Real Estate, 510-727-3000
Nordstrom Rack	30-40	6, 3	Co-tenants: discount, fashion-oriented	John Dolson, 206-303-4408
Sam's Club	110-130	4	None specified	www.walmartrealty.com
Savers	18-22	1, 8, 4, 2	100' frontage, 2 truck docks	dcree@savers.com
Target	120-170	1, 8, 6, 7, 4, 3	None specified	marc.steadman@target.com
Wal Mart	90-230	1, 6, 7, 4, 5, 3	20 yr. lease w/ 6 5-yr. options	Reggie.Greer@wal-mart.com

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General Retail	Space in Sq. Ft. (000s)	Preferred Sites	Other Preferences	Real Estate Contact Information
Barbeques Galore	4.5-7	4, 5, 1, 3	250,000 w/in 5 miles; 10 yr. lease w/ options	Sydney Selati, 949-597-2400 X 312 ddeason@bn.com
Barnes & Noble	25-67.5	1, 8, 6, 7, 4, 3	Upscale co-tenants; mid-income, adult	pat.matre@bestbuy.com
Best Buy	20-45	6, 7, 5, 3, 4	Area population: 300,000; 20' ceilings	vvizza@bordersgroupinc.com
Borders	25	1, 8, 6, 7, 9, 2, 5	5 parking spaces per 1,000 sf.	Jerry Lucas, Gen'l Mgr., 626-915-1685
Chick's Sporting Goods	43-55	1, 3, 4	Population: 200,000 w/in 5 miles	steven_jackson@ccnotes.ccity.com
Circuit City	33	4, 5, 3	172' minimum frontage, prefers to own	rebecca@containerstore.com
Container Store	22-25	4, 5	18' ceilings; 4.5 parking spaces/1,000 sf	rbenson@golfusa.com
Golf USA	2.5-7	4, 1	Population: 100,000+; high, mid-income	rstannard@guitarcenter.com
Guitar Center	12-20	4, 5, 3	85' frontage; 14' ceilings; high income	kbeegle@jo-annstores.com
Jo-Anns	14-35	1, 6, 4, 2, 5, 3	16' ceiling; 150' min.front; 10 yr. lease w/ opts	rmackie@kirklands.com
Kirkland's	4.2-5	6, 7, 9, 11, 3	Min. pop. 250,000; high, mid income adult	Ron Clare, 415-457-1677
McWhorters Stationers	7-10	1	Seeks N. CA sites near Trader Joe's	Ken Stoleki, 913-851-4054
Michaels	18	1, 6, 7, 4, 2, 3	Co-tenants: fashion-oriented upscale	realestate@officedepot.com
Office Depot	20	1, 8, 4, 3, 13, 14	100' min.front; 3.5 parking spaces/1,000' GLA	elizabeth@petco.com
Petco	15	1, 3, 4, 6	40,000+ hshlds w/in 3 mi; 25,000 VPD	rjohnson@ssg.petsmart.com
Petsmart	26	6, 7, 4, 3	Population: 200,000 w/in 5 miles	Bahman Fakhimi, 949-752-1885
Planet Beauty	1.4-1.5	6, 3, 1	20,000 w/in 1 mi; \$70,000 avg/hshld	Todd Buckstein, 301-419-0000
Ritz Camera Center	2-2.5	1, 8, 6, 7, 4, 9, 3	Lease: 5 year w/ 2 5-year options	Larry Gomperts, 818-662-0357
Robbins Bros.	5-12	4	1,000,000 pop; 10-yr lease w/ 3 5-yr options	Celia Wing, 415-284-3300
Sephora USA	4.5	6, 9, 2, 1	10-year lease; fashion-oriented upscale	N. Wheeler, nelson@strategicretailadvisor.com
Sport Chalet	40-42	1, 6, 7, 4, 9, 5, 3	190' min frontage; population: 250,000	Lucy Kelton, 303-200-5050
Sports Authority	35-85	1, 6, 7, 4, 3	5 parking spaces per 1,000 sf.	urbanek@sportsmanswarehouse.com
Sportsman's Warehouse	50	4, 11, 5, 3	250,000 pop. density; 10 yr. lse w/ 10 5-yr opts.	Enzo Marino, 508-253-5000
Staples	20	4, 3, 8	Target: small business/home office	sfaw@surlatable.com
Sur La Table	4.5-5.5	6, 7, 8, 9	5-yr. lease in high income area	dons@turners.com
Turner's Outdoorsman	4	1, 4, 11	40,000 vehicles per day, 10'+ ceilings	gfrye@ultainc.com
Ulta Salon & Cosmetics	10	8, 9, 3	100,000 pop w/in 5 mi; 80' min.frontage	amy.nott@staubach.com
West Marine	5-10	4, 1	None specified	Agent: jcorritore@corritore.com
Z Gallerie	10	8, 6, 4, 9	Area pop: 1,000,000; 75' min. frontage	

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Home Improvement/Furnishings	Space in Sq. Ft. (000s)	Preferred Sites	Other Preferences	Real Estate Contact Information
84 Lumber	16-20	4	Target: adult, senior, male; prefers to own	bomarc@84lumber.com
Ace Hardware	14-20	1, 2, 4		Bill Jablonski, bjabl@acehardware.com
Anna's Linens	7-10	1, 6, 3, 11	60' min frontage; 5-yr lease w/options	pat@annaslinens.com
Armstrong Gardens Center	6.5	4	Seeking sites in Northern California	626-914-1091
Bassett Furniture	14-20	1, 4	15 year lease w/ 3 5-yr. options	finance@bassettfurniture.com
Bed Bath & Beyond	25-40	All		seth.geldzahler@bedbath.com
Bedrosians	15	4	300,000 pop. w/in 3 mi; high, mid income	bedrosians@aol.com
Calico Corners	5-6	1, 4, 2, 11, 5	High mid income, adult female	cmcdonough@calicocorners.com
California Shingle & Shake	10	4	High, mid income, adult, senior	info@calshingle.com
Cost Plus	18	1, 4, 5, 3	18' ceiling, 5 prkng spcs/1,000 sf; 120' min front.	greg.endom@cpwm.com
Crate & Barrel	12-40	8, 6, 7, 4, 11, 5	\$75,000 avg hshld income in trade area	Peter W. Rusnak, 847-272-2888
Design Within Reach	1.5-5.2	8, 9	None listed	Ray Brunner, 415-676-6500
Dixieline Lumber	40-105	1, 4, 3	200-250,000 pop. w/in 3 miles; 25,000 VPD	Jack Duncan, Agent, 858-455-1515
Drexel Heritage Furnishings	6-14	4	Franchises to other companies	lrich@drexelheritage.com
Dunn Edwards	10	1, 6, 4, 3	12' + ceilings, sprinklers, 40+ parking spcs	Ken Edwards, 323-771-3330
Ethan Allen	6-35	4, 9, 5, 3	100' min. frontage; 80,000 pop. w/in 10 mi.	azaccaria@ethanalleninc.com
H & E Do-It-Yourself Home Center	30	1, 8, 4	40,000 trade area pop; \$50,000 avg/hshld	Richard Ferris, GM, 760-241-7540
Harbor Freight Tools	12-15	1, 4	Co-tenants: discounters	rheath@harborfreight.com
Home Goods	25-30	4, 1, 3, 9	Co-tenants: discount, fashion-oriented	Tina Lofgren, 508-390-3000
Jennifer Convertibles	2-4	1, 4, 2	250,000 pop. w/in 5 mi; 30' min. frontage	Edward B. Seidner, 516-496-1900
Kirkland's	4.2-5	6, 7, 9, 11, 3	Min. pop. 250,000; high, mid income adult	rmackie@kirklands.com
La Canasta	5	1, 4	10 year lease; adults, seniors	Javier Ramirez, 951-738-9636
La Z Boy	15.5-20.5	4, 5, 3	60,000+ sf. site; 130' min. frontage	david.baratta@la-z-boy.com
Lamps Plus	11-12	4, 3	250,000 w.in 10 mi; \$75,000 avg/hshld	jbass@lampsplus.com
Le Gourmet Chef	3.5-4.5	6, 7, 9, 11		tony.castelli@legourmetchef.com
Leather Factory	10	4, 5	None specified	Sy Katz, Dir. Real Estate, 818-501-5689
Linders Furniture	12-24	1, 4	Excellent visibility; mid income adult	lindersfurniture@yahoo.com
Linens N Things	28-32	1, 6, 4, 9, 5, 3	17' ceilings; 140' min. frontage	Mike Zoob, Agent, 949-597-3535
Lowes	100-150	1, 4, 3	15 year lease	Bram Neil, 336-658-4000
Pacific Sales	30	4	None specified	Lori Muncherian, 310-784-6100
Pier 1 Imports	9-15	1, 4, 2, 5, 3	Target: High, mid income adult, female	Betty Wilson, 817-252-8000
Restoration Hardware	10-12	8, 6	Target: High, mid income, college educ.	info@restorationhardware.com
Sherwin Williams	3-6	1, 4	15-20 parking spaces, loading dock	Matthew Hagen, 216-566-2000
Stock Building Supply	5	4	5 year lease	Karen Hinson, 818-256-1200
Tractor Supply	22-27	4, 1	50,000 w/in 15 mi; \$40,000 avg/hshld	
True Value	3.5-15	1, 6, 4, 2	5 year lease	Jon Johnson, 773-695-5000
Tuesday Morning	8-10	4, 8, 3, 6, 1	100,000 w/in 5 mi; \$50,000 avg/hshld	kgoodman@tuesdaymorning.com
Wickes Furniture	40	4, 5	Target: Mid income, adult	Bob Young, 847-541-0100
Williams-Sonoma	5-6.5	8, 6, 4, 9	700,000 min. pop; co-tenants: upscale	Arthur Tropp, 415-421-7900

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A. G. Ferrari Foods	2.2	1, 8, 4	All co-tenants considered	Paul Ferrari, 510-346-2100
Acapulco Mexican	6.5-7.5	1, 8, 7, 2, 4, 5, 3	100' min. frontage; 40,000 VPD	patrickmcgorky@realmexrestaurants.com
Anthony's Fish Grotto	3.5-5	1, 4, 5	10 yr lease w/ 2 5-yr options, mid-income	Rick Ghio, 619-291-7254
Applebee's International	5.3	1, 6, 7, 10, 4, 5, 3	20-50,000 pop. w/in 5 mi; 20,000 VPD	jim.kirkpatrick@applebees.com
Armadillo Willy's BBQ	4	1, 4, 2, 3	Co-tenants: grocery/supermarket	iberwald@armadillowillys.com
Au Bon Pain	2.5-4.5	All	40' min. frontage, 100,000 pop, 20,000 VPD	julie_barrett@aubonpain.com
Baja Fresh Mexican Grill	2.5-3	1, 4, 8, 2, 5	70' min. frontage; 10 yr. lease w/ 2 5-yr. opts	tlaney@bajafresh.com
Benihana	7	7, 4	1,00,000 w/in 10 miles; 20 yr. lease w/ opts	Thomas W. Bergen, 305-593-0770
Bob's Big Boy	4.5	1, 4, 2, 5	None specified.	sluzi@bigboy.com
BJ's Restaurants	7-10	1, 8, 4, 5, 3	150,000 pop. w/in 3 mi; 10-yr lease w/opts	glynds@bjsbrewhouse.com
Black Bear Diner	2-3	4	Prefers middle income areas	Bruce Dean, 530-926-1411
Boudin's Bakery	1.8-2.2	8, 6, 3	5 yr lease w/ 5-year opt, high income adult	Timothy O'Shea, 415-913-1849
Buca di Beppo	8-8.5	8, 4, 5	"Second generation" space in urban areas	marmstrong@bucadibeppo.com
Buckhorn Restaurant	2.5-3	6	Target: high, mid-income	jlapple@ixnetcom.com
Buffalo Wild Wings	5-7	1, 8, 2, 4	10 yr. lse w/ 2 5-yr. opts; 25,000 pop w/in 3 mi.	Paul Fetscher, Agent, 516-889-7200
California Pizza Kitchen	5.5-6	1, 8, 6, 7, 4, 2, 5	250,000 pop. w/in 5 mi; 50,000 VPD	jmayer@cpk.com
Carrow's/Coco's	4.9-5.6	1, 4, 2, 5, 3	20 yr. lease w/ 3 5-yr. opts.	gbustamante@cc-cw.com
Cattlemen's	10-12	6, 4, 5,	15-year lease with 1 5-yr. option	petermrozik@cattlemensca.com
Charo Chicken	3-4	1, 4, 5, 2	None specified.	ray@charochicken.com
Cheesecake Factory	8-10	8, 6, 5, 9	14'+ ceilings; 10 parking spaces/1,000 sf	Robert Schnur, Agent, 310-282-5300
Chick-Fil-A	.8-5.7	All	20' min. frontage; 45,000 pop. w/in 3 mi.	john.featherston@chick-fil-a.com
Chipotle Mexican Grill	1.2-2.8	All	27' minimum frontage; patio seating space	rjones@chipotle.com
Chuy's Mesquite Broiler	4-5	1, 8	None specified	mikedubreuil@bajachuys.com
City Wok	2.5-3	1, 4, 9, 2, 5	40-50,000 pop. w/in 3 mi.	citywok@msn.com
Dave & Buster's	45-70	8, 6, 7, 4, 9, 5	1,000,000 pop w/in 10 mi; 20 yr. lease w/ opts	Bryan Spain, 214-357-9588
Di Cicco's	3	1, 4	45' min front; 5 year lease; adult, senior, teen	Paul Di Cicco, 559-229-7811
Dickey's Barbeque Pit	3-4	All	30,000 pop; 10 yr. lease w/ 2 5-yr. opts	info@dickeys.com
Elephant Bar	7-8	4, 9, 5	225,000 pop w/in 5 mi; 15 year lease w/ opts	Mark Seferian, VP, 5662-207-6200
Farmer Boys	3.3-4	1, 4, 5, 3	40,000 pop. w/in 2 mi; min. site .75 ac.	realestate@farmerboys.com
Fatburger	1.4-2	1, 4, 3	Drive thru; 25' min. frontage; 40,000 pop.	sfloyd@fatburger.com
Faz Restaurant	5	4	Mall locations, 15 yr. lease	faz@fazrestaurants.com
Grill Concepts	5-7.5	All	Target: high, mid-income; 15 year lease	robertchais@aol.com
High Tech Burrito	1.4-1.8	1, 8, 2, 4, 3	Outdoor seating, 20' front; 75,000 pop w/in 3 mi.	bmalone@hightechburrito.com
Hof's Hut	5-10	1, 4, 2	Family oriented; mid-income, adult	Craig Hofman, 562-596-0200
Hometown Buffet	9-11	1, 4, 5, 3	80' front, 150 parking spcs, 14' ceilings, endcap	damon.fraser@buffetsinc.com
Houston's	7.5	1, 4, 2	10 year lease preferred.	Vic Branstetter, VP, 602-553-2111
Hudson's Grill	4-4.4	4, 5	200' min front; reciprocal parking easements	getinfo@hudsonsgrill.com

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Il Fornaio	7	8, 4, 5, hotel	100,000 pop. w/in 3 mi.; 100 parking spcs, valet	info@ilfornaio.com
In-N-Out Burger	3.2	4	50,000 sf lot, 75' min front; 50,000 pop w/in 3 mi.	fencinas@innout.com
Islands	4-10	4	None specified	ljackson@islandrestaurants.com
Johnny Carinos	5.8	4, 9, 11, 5, 3	65,000 pop w/in 5 mi; 260 ft. frontage	tburton@legendretailgroup.com
Johnny Rockets	1-2.6	1, 8, 7, 4, 9	High foot traffic; endcap; 30' min. frontage	jgmkt@aol.com
La Boulangerie	2.5	1, 8, 6, 7, 4, 2	30,000 pop. w/in 3 mi.	Trong Nguyen, Pres., 916-386-1515
Le Peep	3.2	1, 8, 6, 4, 2, 5, 3	Fashion or entertainment oriented co-tenants	Amanda Rhoades, VP, 303-730-6300
Logan's Roadhouse	7.2	4, 5	50,000 pop. w/in 5 mi; 50,000 VPD	carriel@logansroadhouse.com
Lone Star Steakhouse & Saloon	5.8	1, 4	120 parking spaces; 110' min. frontage	Real Estate at 316-264-8899
Lyon's	5	1, 8, 6, 7, 4, 3	Target: mid -income; 20 yr lease w/ 3 5-yr. opts	Harold Gaubert, Pres., 916-331-2705
Marie Callender's Pie Shop	6.5-7.1	4, 5, 3	60,000 pop w/in 3 mi; 25,000 VPD	mcreatestate@mcpies.com
Max's	5.5-7	1, 8, 4, 10, 3	100,000 min. pop; 15 year lease	Terry Judkins, 650-873-6297
McCormick & Schmick's Seafood	6-14	8, 6, 4, 9, 10	Target: high income adult	Larry W. Summerton, 503-226-3440
Millie's Restaurant & Bakery	5.5	4, 2	15 yr. lease w/ 4 5-yr. options	John Bifone, Sr, 714-671-0772
Monterey Bay Cannery	6-7	4	300,000 population w/in 5 mi.	Steven Moyer, 949-250-0331
Morton's	7-7.5	1, 8, 6, 7, 4, 2	Target: high, mid-income adult	aschreiber@mortons.com
Noodles & Company	2.2	1, 8, 4, 9, 2, 5, 3	6,000 hshlds w/in 1 mi; 30,000 VPD	Tom Horowitz, 720-214-1990
Olive Garden	6.9-8.1	8, 6, 7, 4, 5, 9, 3		
Outback Steakhouse	6	1, 6, 7, 4, 9, 2, 4, 9	200' front, 125 parking spcs, 25,000 VPD	Steve Stanley, Sr. VP, 813-282-1225
P. F. Chang's China Bistro	3-7.5	6, 7, 4	Co-tenants: entertainment, upscale	Marci M. Rude; 480-888-3000
Panda Express	.8-2.6	1, 7, 4, 5, 3	10 yr. lease; 45,000 pop, 45,000 VPD	newrestaurants@pandarg.com
Panera Bread	4.2-5	1, 6, 7, 4, 9, 5, 3	50+ parking spaces; pop. 50,000 w/in 3 mi	Ella Karres, 314-633-7100
Pasta Pomodoro	2-2.6	1, 6, 2, 10	Target: high, mid income, all ages	hbeers@pastap.com
Pat & Oscar's	5-6.5	1, 6, 4, 2	5 yr. lease w/ 2 5-yr. opts; 150,000 min. pop.	kwall@wrconcepts.com
Pho Hoa	2-4	1, 8, 10, 2	10 yr. lease w/ opts; 85,000 pop w/in 3 miles	binhnguyen@aureflam.com
Pick Up Stix	1.5-2	1, 2, 4,	50,000 pop w/in 5 mi., 30' min frontage	stixfranchise@crww.com
PoFolks	5.5	1, 4	Min. 90' frontage; 3 seats per parking space	franchise@pofolks.com
Quizno's	1.2-2	All	Daytime pop 6,000 w/in 1 mi., 20+ parking spcs	www.realestate@quiznos.com
Red Robin	6	6, 7, 4, 9, 5, 3	70,000 pop w/in 5 mi; parking: 100+; 2 ac. site	tbrighton@redrobin.com
Roys	6-9	6	None specified.	tswift@flemingsteakhouse.com
Rubio's Fresh Mexican Grill	2.8-3.5	1, 6, 7, 2, 4, 5, 3	50,000 pop. w/in 3 mi; 35,000 VPD; 35' frontage	ir@rubios.com
Ruby's Diner	4-5	6, 7, 4, 11, 5, 3	Mall sites must have exterior location/access	William Eddy, Agent, 949-640-7475
Ruby Tuesday	4.5-5	6, 7, 4, 2	100 parking spaces; 25,000 VPD	Kurt Juergins, 865-379-5700
Ruth's Chris Steak House	8-9	1, 8, 4, 2	750,000 pop w/in 10 mi; 10 lease w/ opts	Geoffrey Stiles, COO, 407-333-7440
Sammy's Wood Fired Pizza	3.5-4	1, 8, 6, 4, 9, 5, 2	1,000 sf patio; 35,000 VPD; 10 yr. lease w/ opts	marcia@sammypizza.com
Sam Woo Restaurant	5-10	1, 2	None specified	Gary Cheung, Pres., 626-913-9933
Sharky's Woodfired Mexican Grill	2-10	4	None specified.	doug@sharkys.com

Key to preferred sites:

1 Community strip	4 Freestanding	7 Enclosed super regional mall	10 Mixed use
2 Neighborhood strip	5 Pad/out parcel	8 Downtown/CBD	11 Outlet center
3 Power center	6 Enclosed regional mall	9 Lifestyle center	

MAJOR RETAILERS WITH CALIFORNIA EXPANSION PLANS

The following retailers are looking for sites in California

GLA=Gross Leasable Area / VPD=Vehicles Per Day

Restaurants- con't	Space in Sq. Ft. (000s)	Preferred Sites	Other Preferences	Real Estate Contact Information
Souplantation	7.4	6, 4	Family-oriented; high, mid income	smiller@gardenridge.com
Spoons Grill & Bar	5-10	8, 6, 7, 4, 3	100,000+ pop density; high and mid-income	Ken Mucha, VP, 949-225-5460
Strings Italian	2.5	1, 6, 7, 4, 3	Co-tenants: entertainment, outlet	nina@stringscafe.com
T. G. I. Friday's	2.5-7.2	6, 7, 9, 2, 5, 11, 4	150 parking spcs; 100,000 pop/ w/in 3 mi.	wnelson@crww.com
The Palm Restaurant	5-10	8, 7, 4, 9, 5, 3	40,000 pop w/in 5 mi; 20 yr lease w/ 2 5-yr opts	David Middleton, VP, 202-775-7256
Today	8	8, 6, 9	Co-tenants: fashion-oriented, entertainment	mia@today.com
Wahoo's Fish Taco	2.5	1, 4, 9, 2, 5, 3	Target: mid income adult, teen	realestate@wahoos.com
Yardhouse	11-19	8, 6, 7, 4, 9, 3	Needs 1,500-1,800 sf. outdoor patio	steele@yardhouse.com
Z Tejas Southwestern Grill	3-6.8	6, 4	Target: upscale co-tenants; high income adult	Craig Rawls, CFO, 480-612-6380

Key to preferred sites:

- | | | | |
|----------------------|--------------------------|--------------------------------|------------------|
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